

The Rural Industries in Numbers

Agriculture, food and forest industries on Åland 2014





















The Processing Link on Åland

Åland's agriculture is often considered to be an independent phenomenon, when in actuality, it is the first link in the food chain. The food industry, which represents the second link in the chain, has great significance for employment and export revenue (i.e. "new money"), which supplements Åland's economy.

Food Industry 2014

| Company | Employees | Indirectly employed (excluding agriculture) | Total turnover, € 1,000 | Turnover from export, €1,000 | Export in % |
|----------------------|-----------|---|----------------------------|------------------------------|-------------|
| Orkla Confectionery | | | | | |
| & Snacks Finland Ab | 120 | 35 | 60 000 | 59 000 | 99 % |
| Chipsters Ab | 50 | | 14 000 | 14 000 | 100% |
| ÅCA | 55 | 26 | 18 200 | 5 300 | 29 % |
| WJ Dahlman Ab | 36 | 14 | 6 800 | 1 200 | 17 % |
| Ålands Trädgårdshall | 24 | 15 | 12 300 | 11 300 | 92 % |
| Ab Lantbruk | 13 | 10 | 9 000 | 1 400 | 15 % |
| Total | 298 | 100 | 120 300 | 92 200 | 77 % |

The food industry is completely dependent upon raw materials production, i.e. agriculture, remaining on Åland and the welfare of Åland is dependent upon the existence of viable businesses.

Processing within forestry 2014

| Companies | Employees | Indirectly employed (excluding agriculture) | Total turnover, € 1,000 | Turnover from export, €1,000 | Export in % |
|--|-----------|---|----------------------------|------------------------------|-------------|
| Ålands Skogsägar- förbund & Ab Skogen | 29 | 30 | 9 000 | 5 500 | 61 % |
| Carl Rundberg Ab | 26 | 20 | 6 000 | 4 000 | 67 % |
| Totalt | 55 | 50 | 15 000 | 9 500 | 63 % |

- 90 % of Finland's asparagus

Did you know that: - 80 % of Finlands pears

- 72 % of Finland's apples

- 30 % of Finland's onions

are produced on Åland!

Processing Companies



Orkla Confectionery & Snacks Finland Ab (previously Chips Ab)

Area of business operations: Snacks and food

production

Number of employees: 120 on Åland, 20 on the

Finnish mainland

Turnover: c. 60 million euros

Export share: c. 99 %

Number of Ålandic suppliers: c. 60 potato growers who cultivate 600 hectares of potatoes. Today c. 65% of potatoes come from Åland in a typical year, but the percentage could be increased to 95%, meaning a further 250 hectares of potatoes could be grown on Åland.

Need: Total of 850 ha

www.orklacs.fi







Ålands Trädgårdshall Andelslag

Area of business operations: Storage, packaging and marketing of onions, vegetables and fruit

from Ålandic growers.

Number of employees: 24 Turnover: 12,3 million euros

Export share: 92 % (mainland Finland) Number of Alandic suppliers: 120 Annual cultivation area: 525 ha

Land requirements with crop rotation: 1500 ha

www.ath.ax







Ålands Centralandelslag, ÅCA Ålandsbagarn

ACA was founded in 1921

Subsidiary: Ålandsmejeriet Finland

Area of business operations: Dairy and bakery

Production and agency activities

Number of employees: 55 (group)

Turnover: 18,2 million euros (group)

Export share: 47% (of dairy's total sales,

including agency)

Number of dairy farms in Åland: 38 (Dec 2014) Milk weighed/year: 16,7 million liters (2014). Export: Sweden 61% and Finland 39% (2014)

www.aca.ax







Area of business operations: Slaughter and

meat production

Number of employees: 36 Turnover: 6,8 million euros

Export share: 17% (mainland Finland)
Slaughter weighed/year: 676 tons
Meat production/year: 370 tons
Number of Ålandic suppliers: 210
Need: Total of 700 tons in slaughter

www.dahlmans.ax





Ab Lantbruk

Area of business operations: Sales of machines, feed and intermediate goods for professional agriculture and forestry. Handling and export of grain. Sales of feed and accessories for pets, sales of machines, tools and equipment for homeowners.

Number of employees: 13 Turnover: 9 million euros Export share: 15 %

Number of Alandic suppliers: c. 80 grain suppliers

www.lantbruk.ax





CHIPSTERS AB is the parent company and AB CHIPSTERS FOOD OY is the subsidiary

Area of business operations: FISH PROCESSING on Åland, all types of assorted food products **Number of employees:** 100, 50 of which are on Åland

Turnover: c. 50 million euros for the whole company (70% HoReCa and c. 25% retail trade and 5% export to other countries), c. 14 million euros of which is from processing on Åland **Export share:** C. 95% to Finland and 5% to

other countries

Number of Alandic suppliers: c. 200

www.chipsters.fi





Ålands Skogsindustrier/Ab Skogen

Area of business operations: Wood procurement

and processing industry

Number of employees: 29.

Turnover: c. 9 million euros

Export share: c. 65 % (to Sweden, Belgium,

France and Finland)

Number of Alandic suppliers: c. 500 annually, including 966 cooperative members and other

Ålandic forest owners.

www.skogen.ax





Carl Rundberg Ab

Area of business operations: Forestry and sawmilling industry. C. 330 different processed

items.

Number of employees: 26 Turnover: c. 6 million euros

Export share: c. 50% (Sweden, the Netherlands,

Belgium, Egypt and Finland)

Number of Alandic suppliers: 1,250

www.rundbergs.ax



The Effects of Agriculture on Aland

Primary industries and the food industry

- Circa 880 employees (incl. those indirectly employed, c. 1,335)
- Total turnover, 186.0 million euros
- The food industry accounts for c. 50 percent of all of manufacturing industry turnover
- The primary industries and food industry account for c. 4.4 percent of Åland's GDP (2012)
- 80 percent of the products are exported, or c. 101,7 million euros
- We have open landscape as a result of grazing meadows and harvest fields

The most important product areas (2014)

Total revenue from agriculture was 24,3 million euros in 2014. Calculating in public funding, revenues from agriculture totaled 39.0 million euros. Furthermore, the turnover for the food industry was c. 147 million euros. The total turnover for the industry was c. 186 million euros.

The agricultural sector on Åland 2014

According to ÅSUB, in 2013, the food industry and primary industries generated the direct employment of just over 880 persons (1,335, or c. 9.6 percent of overall employment, when indirect employments are included).

The data is based on information from ÅSUB and industry businesses.

The agricultural sector in Åland 2014

Land Use on Farms

| Land OSE on Farms | | | | | |
|-----------------------------------|-----------|-----------|--|--|--|
| | 2014 | 2013 | | | |
| Arable area | 14 100 ha | 13 800 ha | | | |
| - of which is organic farmland | 3 100 ha | 3 100 ha | | | |
| - of which is organic vegetables, | 43 ha | 61 ha | | | |
| fruit & berries, potatoes | | | | | |
| Natural & forest pastures | 4 600 ha | 5 300 ha | | | |
| Average acerage/farm (arable) | 31,3 ha | 29,5 ha | | | |
| Forest area on all of Åland | 69 000 ha | 67 400 ha | | | |

| | 2014 | | 2013 | |
|---|----------------------------|------------------------|---------------------------|------------------------|
| Number of farms | 449 | | 470 | |
| Gross income | 24,3 milj € | | 23,7 milj € | |
| Public funds | 14,7 milj € | | 15,6 milj € | |
| Total revenue from agriculture | 39,0 milj € | | 39,4 milj € | |
| Biggest products in agriculture | Gross income € 1,000/yr | Tons/yr | Gross income € 1,000/y | Tons/yr |
| Milk | 7 500 | 16 700 | 7 000 | 15 400 |
| Apples | 4 800 | 3 600 | 4 600 | 3 000 |
| Potatoes | 3 500 | 17 000 | 3 200 | 17 000 |
| Onions | 2 600 | 5 800 | 2 900 | 6 200 |
| Garden products (excl. onions and apples) | 2 100 | 1 700 | 2 000 | 1 500 |
| Fishing | 3200 | 10 500 | 2 000 | 4 300 |
| Fishfarm | 22 000 | 5 400 | 19 000 | 4 800 |
| Forestry – timber sold | 5 100 | 231 600 m ³ | 4 700 | 221 700 m ³ |



www.landsbygd.ax

The goal of the different organizations of Ålands Landsbygdscentrum (a collective working for the development of rural Åland) is to help develop and expand economic activities in rural areas. This is achieved through consultation, training, experimental activities and different projects.



Rural development

The rural developer will initiate and lead development projects in rural areas and in the archipelago, as well as stimulate innovative thinking and development within rural industries. Coordinator for Ålands Landsbygdscentrum.

A branch of the Government of Åland, Ministry of Industry and Trade. 1 employee.



Lena Brenner



Alands Hushållningssällskap r.f.

Ålands Hushållningssällskap (Åland's agricultural society) is working towards viable rural regions on Åland. This is done by providing test results, consulting and planning resources for farmers and rural entrepreneurs. Aside from individual consultations, we participate in development projects and initiate/take part in mentoring groups. Financed by paid services and operating grants from the Government of Åland. 9 employees.



Tina Bäckman-Hägglund



LPA Lantbruksföretagarnas Pensionsanstalt

Pension and accident insurance for farmers, fishermen and grant-holders. Financed by rural entrepreneurs and the state. 1 employee.





Alands 4H District

Organization for children and youth, in which the pedagogic idea is learning by doing. Financed by member fees, PAF and contributions from the municipalities. 4 employees.





Alands Producentförbund

"Åland's producers' association" oversees the interests of Åland's agriculture, forestry and horticulture. Financed by the member fees paid by the members. 2 employees.



Henry Lindström



Alands Skogsvårdsförening r.f.

The goal of Ålands Skogsvårdsförening (Åland's forest management association) is to help forest owners to maximize the value and profitability of their forests through consulting and lobbying.

Finances activities through legally imposed forest management fees. 3 employees.



Torbjörn Björkman



Skördefestens Vänner r.f.

Skördefestens Vänner ("friends of the harvest festival") arranges the harvest festival event on Åland for the purpose of increasing sale of local produce and learning about rural life. Financed by member fees, participant fees, sponsors and grants from the Government of Åland. 1 part-time employee.



Liz Mattsson